1 3 2 Conversational agents for academically productive talk: 4 a comparison of directed and undirected 5 agent interventions 6 Stergios Tegos¹ · Stavros Demetriadis¹ · 7 Pantelis M. Papadopoulos² · Armin Weinberger³ 8 Received: 31 July 2016 / Accepted: 3 November 2016 9 © International Society of the Learning Sciences, Inc. 2016 10 11 Abstract Conversational agents that draw on the framework of academically productive talk 12(APT) have been lately shown to be effective in helping learners sustain productive forms of 13 peer dialogue in diverse learning settings. Yet, literature suggests that more research is required 14 on how learners respond to and benefit from such flexible agents in order to fine-tune the 15design of automated APT intervention modes and, thus, enhance agent pedagogical efficacy. 16Building on this line of research, this work explores the impact of a configurable APT agent 17that prompts peers to build on prior knowledge and logically connect their contributions to 18important domain concepts discussed in class. A total of 96 computer science students engaged 19

in a dialogue-based activity in the context of a Human-Computer Interaction (HCI) university 20 course. During the activity, students worked online in dyads to accomplish a learning task. The 21

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Stergios Tegos stegos@csd.auth.gr

Stavros Demetriadis sdemetri@csd.auth.gr

Pantelis M. Papadopoulos pmpapad@tdm.au.dk

Armin Weinberger a.weinberger@mx.uni-saarland.de

- ¹ School of Informatics, Aristotle University of Thessaloniki, Ethn. Antistaseos 16 str, 55133 Kalamaria, Greece
- ² Centre for Teaching Development and Digital Media, Aarhus University, Aarhus, Denmark
 - ³ Department of Educational Technology, Saarland University, Saarbrücken, Germany

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study compares three conditions: students who collaborated without any agent interference 22(control), students who received undirected agent interventions that addressed both peers in the 23dyad (U treatment), and students who received directed agent interventions addressing a 24particular learner instead of the dyad (D treatment). The results suggest that although both 25agent intervention methods can improve students' learning outcomes and dyad in-task perfor-26mance, the directed one is more effective than the undirected one in enhancing individual 27domain knowledge acquisition and explicit reasoning. Furthermore, findings show that the 28positive effect of the agent on dyad performance is mediated by the frequency of students' 29contributions displaying explicit reasoning, while most students perceive agent involvement 30 favorably. 31

Keywords Conversational agent · Academically productive talk · Computer-supported collaborative learning · Peer dialogue

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Introduction

Language is argued to be the most powerful mediating tool for cognitive development, while 36 dialogue is the foundational act of language (Resnick, Michaels, & O'Connor, 2010). Drawing on 37 the strong associations of peer dialogue with learning outcomes in a variety of contexts, research in 38 the area of computer-supported collaborative learning (CSCL) has repeatedly emphasized the 39importance of fruitful dialogical interactions among learners (Stahl et al. 2014). The depth and 40quality of peer interactions, such as conflict resolution, mutual regulation or explicit argumentation, 41 have been found to play a catalytic role in the extent to which students comprehend the topic in 42question and learn from collaborative activities (e.g., Asterhan and Schwarz 2016). 43

However, although peer interactions constitute a significant learning mechanism, their 44 presence is not always assured since students' dialogue is often unproductive (Dillenbourg 45and Tchounikine 2007). Even in structured dialogue-based activities, placing students together 46and asking them to discuss a topic with each other does not ensure their engagement in 47 effective collaborative behavior (Vogel et al. 2016). Therefore, aside from such methods as 48manipulating the design of collaborative tasks, researchers typically explore how to increase 49the likelihood of constructive interactions by monitoring small-group dialogue and delivering 50supportive interventions when appropriate (Webb 2009). Still, some questions readily 51emerged, as to what an effective dialogue should be like, or as to how design-based research 52could contribute to the development of CSCL environments by providing scaffolding during 53group discussions (Ludvigsen and Mørch 2010). Could agent technologies utilize discourse 54facilitation strategies used in classroom to help students sustain a productive peer-to-peer 55dialogue in diverse learning situations? (Goodman et al. 2005; Howley et al. 2013) How 56should an agent intervene during a peer dialogue considering that not all one-learner-setting 57assumptions (e.g., the near-even student participation one) apply to a multi-user setting? 58(Harrer et al. 2006; Kumar and Rosé 2011). 59

This study explores the impact of conversational agent interventions on peer dialogue, 60 specifically focusing on and analyzing the differences arising from varied intervention modality. Agent interventions have been modeled after a discourse facilitation strategy that is commonly implemented by teachers in class. The study provides evidence that the level of peers' explicit reasoning and subsequent learning outcomes are affected by the way that the agent addresses peers in a dyad during online discussions. 65

Academically productive talk

A classroom discourse framework, namely academically productive talk (also known as APT67or Accountable Talk), has emerged through teachers' exploration of effective classroom68discussion practices on how to promote academic learning and reasoned student participation69(Michaels and O'Connor 2013; Michaels et al. 2008; Resnick et al. 2010; Sohmer et al. 2009).70This framework focuses on the key role of social interaction in learning. According to APT71(Resnick et al. 2010), students' discussions should be accountable to:72

The learning community: students should listen to and build upon their partners' ideas, 73 learning from each other as the discussion unfolds. 74

Accurate knowledge: students should support the validity of their contributions using 75 explicit evidence and making references to a pool of knowledge accessible to the group 76 (e.g., a textbook or presentation). 77

Rigorous thinking: students should focus on logically connecting their claims in a reasonable manner, evaluating the soundness of their arguments and drawing valid inferences. 79

Following extensive research base on classroom discourse, APT encourages instructors to 80 utilize a set of strategic interventions (talk moves). The latter have been conceptualized as 81 useful tools for triggering and modeling valuable forms of students' discourse (Sohmer et al. 82 2009) and for responding to challenges teachers face in facilitating discussions (Michaels and 83 O'Connor 2013). The effective implementation of APT interventions, such as the ones 84 depicted in Table 1, can help maintain a rigorous, coherent, engaging and equitable discussion 85 (Michaels et al. 2010). There is also converging evidence that such APT facilitation strategies 86 can deepen students' understanding of complex material and lead to academic achievements in 87 diverse classroom situations and educational contexts (Michaels et al. 2008). 88

An important aspect of APT is that it prioritizes students' reasoning over correctness and 89 does not expect the teacher to maintain complete control over students' discussions (Michaels 90 et al. 2010). This distinguishes it from other widely used classroom discourse formats, such as 91the IRE/F (initiation-response-evaluation/feedback), where the teacher initiates discussion by 92asking a question, awaits a response from the student, and closes down discussion after 93 evaluating the student's response and providing suitable feedback (Michaels and O'Connor 942013). APT aims to relinquish instructor's authority on the topic under discussion and 95orchestrate a more student-centered discussion, where students are motivated and challenged 96

.2	Intervention	Example	Accountability
.3	1. Add-on	"Would you like to add something to what said about?"	Learning community
.4	2. Agree-disagree	"Do you agree or disagree with what your partner said about? Why?"	Learning community
.5	3. Re-voice	"So, are you saying that? Is that correct?"	Learning community
.6	4. Press for accuracy	"Could you identify that in a reference book?"	Accurate knowledge
.7	5. Build on prior knowledge	"How does this connect with what we know about?"	Accurate knowledge
.8	6. Press for reasoning	"Why do you think that?"	Rigorous thinking
.9	7. Expand reasoning	"That's interesting! take your time elaborating on that"	Rigorous thinking

t1.1 **Table 1** A selection of APT interventions

to think profoundly and make use of scientific reasoning skills to solve problems. In an academically productive peer discussion, students are expected to engage intellectually. 98 Students actively participate and contribute to the conversation of their group, communicate 99 their reasoning, pay attention to their partners' contributions and construct logical arguments 100 utilizing accurate evidence (Michaels et al. 2010). 101

APT emphasis on students' explicit reasoning coincides with the view of many researchers 102exploring features conducive to a productive peer dialogue. Although pertinent studies 103have been conducted from both a cognitive and a socio-cultural perspective, it has 104been shown that the formalized identification of an effective dialogue can be a 105complex challenging task (Weinberger and Fischer 2006). The theories that have 106emerged vary in conceptualization and terminology (e.g., productive agency, social 107modes of co-construction and transactivity); yet, they share the view that knowledge 108 construction during peer dialogue occurs through a series of steps where learners' 109mental models are explicitly shared, mutually examined and possibly integrated (Stahl 110and Rosé 2011). 111

Under this prism, some consistencies were identified while investigating vital conversa-112tional characteristics and behaviors fostering meaningful learning (Sionti et al. 2012). One of 113these was reported to be the explicit articulation of students' reasoning (Stahl and Rosé 2011). 114Indeed, a common issue is that sometimes learners do not make their perspectives explicit to 115the group so that a common ground can be negotiated and a consensus be reached (Weinberger 116et al. 2007). According to Brandom (1998, page xviii), making something explicit can be 117 described as the process of putting a claim into "a form in which it can be given as a reason, 118 and reasons demanded for it". This is especially important in written dialogue where the 119externalization of students' reasoning can be essential to both the development of explicit 120references, thus enhancing dialogue coherence (Oehl and Pfister 2010), and the facilitation of 121peer interactions and grounding processes that affect the outcome of students' collaboration 122(Papadopoulos et al. 2013). The explicitness of students' reasoning can also be regarded as a 123prerequisite for dialogue transactivity, itself considered to be a valuable indicator of the 124learning taking place during peers' discourse (Sionti et al. 2012). Transactivity can be 125described as the degree to which learners use their partners as resources, referring to and 126building on each other's reasoning as the dialogue unfolds (Noroozi et al. 2013). This form of 127dialogue is found to positively impact learning outcomes and argumentative knowledge 128construction in collaborative scenarios (Chi 2009). 129

Learners rarely engage in transactive, academically productive talk spontaneously (e.g., 130 Noroozi et al. 2013). Among the threats to APT is diffusion of responsibility of learners 131 stepping back from a task with peer learners present. Learners may engage in a collaborative 132 task to different degrees, but still benefit from the teamwork equally (Slavin 1992). Moreover, 133 heuristics of how to engage in APT may be more or less readily available to the learners 134 (Fischer et al. 2013). 135

One approach to addressing these problems is to guide and prompt learners to execute 136specific, productive discourse moves with set scripts that could either be trained or imple-137mented in CSCL environments (Fischer et al. 2007). Scripts can help individual group 138members to engage in specific discourse moves, but may also alter mutual expectations 139regarding the roles and responsibilities within a group (Weinberger 2011). However effective, 140with instructional scripts typically being inflexible to situational changes or to needs of 141 individual group members, scripts may become redundant and learners' perception of their 142usability may falter quickly. 143

Promoting academically productive discussions with conversational agents

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Over the years, advances in computational linguistics and the rapidly expanding role of 145 artificial intelligence in education have aroused a growing interest in developing conversational agents as tools to providing adaptive, flexible support in collaborative learning activities 147 (e.g., Adamson et al. 2014; Kumar and Rosé 2011). In educational settings, conversational agents are commonly regarded as pedagogical agents that typically communicate with the learners in natural language in an attempt to act a pedagogical role, such as a tutor, coach or learning companion (Gulz et al. 2011).

Unlike research focusing on agents engaging in a one-to-one tutorial dialogue with the 152learner (e.g., Rus et al. 2013), researchers have also explored the design and usage of 153conversational agents aiming to scaffold productive group discussions (e.g., Adamson et al. 1542014; Dyke et al. 2013; Stahl 2015; Tegos et al. 2015). Inspired by the work on APT, these 155types of agent are usually designed to act as peer dialogue facilitators during collaborative 156activities, promoting students' engagement in fruitful conversational interactions through a 157series of APT interventions (Stahl 2015). Such agents typically have a limited range of how 158they can navigate natural discourse and often display simple prompts that aim at eliciting 159student thinking instead of providing content-specific explanations or instructional assistance. 160Drawing on a considerable body of work suggesting that APT facilitation strategies can be 161 beneficial for learning across a wide range of subject areas (e.g., Michaels et al. 2008), a major 162advantage of this flexible form of dialogue support is that, to a certain extent, it can be domain-163independent and scalable. 164

Adamson et al. (2013) investigated the impact of an Agree-Disagree agent intervention 165mode, which prompted students to comment on their partners' statements (e.g. "What do you 166think about John's idea? Do you agree or disagree?") (Table 1, item 2). The study was 167conducted in the context of a chemistry university course and involved undergraduate students 168working in small groups to accomplish a collaborative task. Findings revealed that the agent 169had a marginal positive effect on students' learning and intensified knowledge exchange 170during group discussions. Following a similar rationale, a study explored the impact of an 171agent intervention mode that delivered both Agree-Disagree and Add-On interventions 172(Table 1, items 1 and 2) during an online dialogue-based activity, which took place in the 173context of a computer science university course (Tegos et al. 2015). The results were in line 174with Adamson et al.'s (2014), indicating that agent interventions encouraging peers to think 175together can amplify students' explicit reasoning processes and improve learning performance 176at both the individual and group level. Another study employing a similar intervention 177strategy showed that unsolicited APT interventions, automatically triggered and 178displayed by the agent, can be more efficient in increasing the level of explicit 179reasoning as compared to solicited APT interventions, triggered automatically but 180only displayed upon students' request (Tegos et al. 2014). 181

In a study involving 9th grade biology classes, Adamson and Rosé (2013) compared an 182Agree-Disagree intervention mode with a Revoicing one (Table 1, item 3), which aimed to 183help students externalize, expand and clarify their own thinking (e.g. "So what I hear you 184saying is 'X'. Is that right?"). The results revealed that the Revoicing strategy was more 185beneficial than the Agree-Disagree one for this age group. Following a similar rationale, Dyke 186et al.'s (2013) study in the same domain contrasted the performance of a Revoicing mode to an 187 APT Feedback intervention mode, providing encouragement for students engaging in APT-188based behaviors (e.g. "Thanks for offering an explanation, John"). Although Feedback 189 interventions did not affect students' learning, study findings indicated a positive learning 190effect of the Revoicing intervention mode, which led to a more intensive reasoning exchange 191between peers. Two months later, another study was conducted involving the same participants 192in a similar context (Adamson et al. 2014). This time, no significant learning effect was 193detected for Revoicing. It was assumed that the difference in results was owed to the fact that 194the material of the latter study was easier for the students since at that time students got familiar 195with the subject. Interestingly, a last study in the context of an engineering university course 196reported a negative learning effect for the Revoicing intervention mode (Adamson et al. 2014). 197

Though encouraging, the findings emerging from the studies in this area suggest that the 198efficacy of APT agents may significantly vary depending on factors such as the type of 199intervention employed (Table 1), the difficulty of the instructional domain or students' 200background knowledge. Even though an Agree-Disagree agent intervention mode can be 201appropriate for advanced learners who are somewhat experienced in the subject and have 202solid argumentation skills, a Revoicing mode, which focuses on eliciting self-oriented con-203versational moves, appears to be beneficial only for novices or young learners not always 204capable of articulating their own ideas. 205

In this perspective, more fine-grained experimentation is needed to understand the potential 206benefits of APT agents and determine the context in which each intervention mode can perform 207most effectively (Adamson et al. 2014). Additionally, apart from the need to investigate 208usability and student acceptance issues, such as how the learners perceive and respond to the 209agent interventions, intriguing questions arise concerning the optimal design and configuration 210of such agents. Further research could be conducive to developing more efficient and agile APT 211agents, especially considering that most human instructors tend to be highly adaptive and 212responsive to multiple class parameters when selecting a specific APT intervention strategy and 213the timing or the target of their intervention (Hmelo-Silver 2013). For instance, given that an 214important aspect in CSCL systems design is how interventions are presented and address 215learning partners (Magnisalis et al. 2011), could the efficacy of an APT agent be drastically 216affected by whether its interventions target a single student or the whole group? 217

Research objectives

In view of the above research questions and line of research, this work investigates the 219utilization of a Building-on-Prior-Knowledge intervention mode (Table 1, item 5), which is 220operated by a configurable conversational agent in the context of a collaborative activity in 221higher education. Expanding on prior research on how to promote accountability to the 222learning community via dynamic APT agent interventions (e.g., Adamson and Rosé 2013; 223Tegos et al. 2015), this study explores the impact of an APT agent intervention mode that aims 224to promote accountability to accurate knowledge by encouraging students to link their current 225contributions to important domain concepts or principles discussed in class (e.g., "Does the 226KLM model have anything to do with the hotkeys selection you are talking about? Please, 227elaborate."). In this manner, students are asked to support their claims by making reference to 228previous knowledge that they have access to (Michaels et al. 2010). Overall, the goal of this 229study is twofold: (a) to confirm a previous study finding indicating the effectiveness of an 230agent intervention mode that urges peers to build on their prior knowledge (Tegos and 231Demetriadis in press) and (b) to explore whether a directed intervention method (D: the agent 232addresses one particular student) can be more beneficial than an undirected intervention 233

method (U: the agent addresses both partners in the dyad) in terms of enhancing learning and234explicit reasoning. We expect the results of this study to inform instructors and researchers235what pedagogical benefits may arise and how to best utilize such rapidly deployable agent236facilitation technologies operating on the basis of APT interventions.237

Method

Participants and domain

A total of 96 undergraduate computer science students participated in the study (15 female; 81 240male; age: 19-26, M = 20.58, SD = 1.41). All participants were enrolled in the second-year 241course "Human-Computer Interaction" (HCI), in which students become acquainted with 242methodologies of prototyping and evaluating human-centered interfaces and user experience 243(Preece et al. 2015). Additionally, students learn about the principles of cognition and 244perception required for effective interaction design. Hence, the learning goals encompass 245theoretical knowledge and its application to solving concrete design tasks. The study language 246was Greek and students' participation was a compulsory course assignment. Students were 247informed that their conversations would be recorded during the activity and consented for their 248data to be anonymously used for research. 249

Conversational agent system

The MentorChat prototype conversational agent system was used for the purpose of this study251(Tegos 2016). MentorChat is a configurable chat-based environment, which enables students252to participate in online synchronous collaborative activities. A MentorChat activity may253include multiple phases, each asking students to collaborate in small groups to jointly answer254an open-ended domain topic (Fig. 1a). The system components include the learner, the teacher255and the conversational agent modules.256



Fig. 1 MentorChat learning environment

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The learner module provides an instant messaging interface (Fig. 1), allowing learners to 257communicate with each other through text or voice, using the speech recognition function to 258compose their messages. Students' discussions are monitored by a conversational agent. The 259agent decides to intervene displaying APT-oriented prompts to realize the experimental 260conditions building on a specific procedure described below. The agent interventions are 261displayed outside (on the left of) the main chat window (Fig. 1b). This mechanism serves as 262an *attention grabbing* strategy and enables peers to have constant access to the agent message 263so that they can respond to it whenever they choose. The agent possesses an animated 2D 264human-like representation (Fig. 1c). A text-to-speech (TTS) engine is also employed so that 265the agent can read its messages aloud. 266

MentorChat was developed to provide teachers with opportunities to apply concrete 267dialogue-based activities in their daily teaching. Using the administration panels a teacher 268can set up an online activity consisting of a series of phases (collaborative tasks), monitor 269students' discussions in real time, and configure the domain model of the conversational agent 270for each activity phase. The configuration of the agent domain model is accomplished through 271an integrated concept mapping tool (Fig. 2). In order to create a concept map, the teacher enters 272a set of simple statements (Fig. 2b), comprising three basic parts: a subject (concept A), an 273object (concept B), and a verb or verbal phrase (relationship of concepts). The system then 274renders and visualizes these elements in a concept map (Fig. 2a), which serves as the 275knowledge representation of the agent for the particular activity phase. Each agent concept 276map is then stored in a system library, which aims to facilitate the domain modeling process by 277enabling the reusability of the agent concept maps. 278

While a detailed analysis of the system components can be found in XX (2016), it should 279 be noted that the conversational agent operates on the basis of a pipeline architecture, which 280 includes three core models: the peer interaction, the domain, and the intervention models. In a 281 nutshell, the peer interaction model is responsible for analyzing students' utterances and 282 keeping track of the group chat history. Utilizing the agent concept map (Fig. 2b), a 283



Fig. 2 MentorChat domain configuration panel

WordNet lexicon and a set of pattern matching and string similarity algorithms, this model284creates a concept map for every student based on the concepts discussed by each peer. These285maps are dynamically enriched with new concepts introduced by the peers as their discussion286advances.287

Next, the agent domain model compares the learners' concept maps with the agent concept 288map (Fig. 2a) in order to decide whether an agent intervention would be appropriate. For 289example (Table 2), in the version of the system used in this study, once the agent detects that 290students are discussing one of the concepts included in the agent concept map (e.g. "menu 291options design"), the agent may propose an intervention asking students to logically connect 292the concept being discussed with an associated higher-level concept of the map (e.g., the 293"Hick-Hyman law"). This may only occur if the particular higher-level concept has not been 294previously discussed. 295

In case an intervention is suggested by the agent domain model, the agent intervention 296model handles the synthesis of the intervention text on the basis of the teacher-defined 297 statements (Fig. 2a) and a pool of pre-stored APT-based phrases including system variables. 298This model also manages the display time of each intervention by investigating a series of 299micro-parameters, such as time passed since the last agent intervention or the frequency of chat 300 posts. Eventually, the examination of these variables enables the system to decide whether the 301 agent intervention should be displayed or suppressed in order to avoid a potentially excessive 302 interference from consecutive agent interventions appearing in a short time frame. 303

Procedure

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The course instructor set up an activity in MentorChat by entering all participants' information 305 as well as the task description. The instructor also created the agent concept map by entering a 306 set of statements as the ones displayed in Fig. 2b. The activity requested students to (a) 307

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	User	Message
1.	Kostas:	What do you think of the menu design?
2.	Rita:	what do you mean?
3.	Kostas:	There are too many options in the menu
4.	Agent:	Does the Hick-Hyman law relates to menu options design? How?
5.	Rita:	Oh
6.	Rita:	yep we talked about that when discussing interface efficiency in class
7.	Kostas:	True
8.	Rita:	I think the law refers to how information is hierarchically organized
9.	Rita:	is that correct?
10.	Kostas:	Yes that's right
11.	Kostas:	[Submitted Answer]For increased efficiency, the N options of the menu should be presented in thematically organized categories so that a user searching for an item does not require a long time to click on it. Hick-Hyman suggests that this time depends on log2N
12.	Rita:	Great!
13.	Rita:	5 min to go

 Table 2
 A dialogue excerpt showcasing an agent intervention addressing both peers

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collaboratively assess the interface of an online shop in terms of efficiency and learnability,308and (b) submit a joint answer to a learning question. The latter asked students to highlight (at309least) two advantages and disadvantages of the interface and propose potential improvements,310based on the usability principles discussed in the course.311

The study involved three main phases: a pre-task, a collaborative and a post-task phase 312 (Fig. 3). In the first pre-task phase students were automatically directed to an online pre-test after logging into MentorChat. The test was administered individually within a 20-min time 314 frame. 315

In the second phase, after completing the pre-test, the students were randomly matched with other students waiting to engage in the collaborative activity (text-based chatting). Eventually, 48 dyads were formed and randomly allocated by the system to one control (16 dyads) and two treatment conditions (16 dyads in each). All dyads participated in the chat phase that lasted 40 min. Students were distributed between two university labs so that each dyad member would communicate with their partner using a computer in a different room. 316 320

Lastly, in the post-task phase, students had 25 min to complete the post-test individually, 322 plus an additional 10-min period to fill in the opinion questionnaire. One week after the 323 activity, students also participated in a semi-structured focus group session. 324

Research design

A pre-test post-test experimental design was used to investigate the effects of two Building-on-Prior-Knowledge (BPK) agent intervention methods. More specifically, the study employed a between-subjects research design and compared three conditions: 328

students collaborating in dyads to accomplish a learning task without any agent intervention 329 (control condition); 330

students who received undirected BPK interventions while collaborating in dyads to 331 accomplish the same task (U treatment condition); 332

students who received directed BPK interventions while collaborating in dyads to accomplish the same task (D treatment condition). 333



Fig. 3 Study workflow

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The independent variable was the agent support, which varied in the different research 335 conditions as discussed in the next section. The main dependent variables were the student 336 learning, the dyad in-task performance, and the degree of explicit reasoning exhibited during 337 students' discussions. 338

Study conditions

The students in the control condition collaborated without any interference from the conversational agent, which remained deactivated during the collaborative activity. However, as in all conditions, static system prompts were displayed in the chat window in order to support learners' awareness (e.g., "John has logged out") or provide simple instruction on interface features (e.g., "Submit an answer by clicking..."). 340

In contrast to the control condition, the conversational agent operating in the treatment 345 conditions displayed unsolicited dynamic interventions. Considering the Building-on-Prior-Knowledge APT facilitation strategy employed by the agent in this study (Table 1, item 5), the 347 main objective of the agent interventions was to encourage students to support their claims 348 leveraging knowledge acquired at a previous time. Particularly, the agent was tailored to ask 349 students to link their current contribution revolving around a key domain concept to a relevant 350 domain principle discussed during the course (Table 2, row 4).

Regarding the first treatment condition, the agent delivered undirected (U) interventions, 352 which were simultaneously presented to both peers in the dyad (Fig. 4a). The dialogue excerpt 353 presented in Table 2 illustrates such an agent intervention. As stated in the activity guidelines, 354 the students of the U treatment condition were expected to respond to the agent in a 355 coordinated way (one of them) using the agent answer box. When the student submitted a 356 response, the answer box closed and the response remained available in the main chat panel. 357

In the second treatment condition, the agent was tailored to deliver directed (D) interventions. Although these interventions were displayed to both partners, as in the other treatment 359 condition, in this condition only the student specified by the agent could submit a response 360 using the agent answer box (Fig. 4b). Similarly to the U treatment condition, any response 361 submitted remained accessible to both peers. The D intervention method addressed only the 362 partner of the student who had triggered the agent intervention by introducing a key domain 363



Fig. 4 The graphical interface for the U and D intervention methods

concept. As illustrated in Table 3, the assumption of the agent in the particular dialogue turn364was that Jason might have a lesser understanding than Philip about the concepts brought up by365Philip. Therefore, the agent decided to direct its question to Jason encouraging him to respond366(Table 3, row 4).367

Data collection and analysis

A .05 level of significance was set for all the statistical analyses conducted. Parametric tests 369 were used only when the respective test assumptions, such as the data normality or homogeneity of variances, were not violated. 370

Individual learning

In order to measure students' domain knowledge before and after the experimental activity, 373 students' pre-test and post-test answers were evaluated. 374

The pre-test consisted of two sections (10 points each). The first one included 10 multiple-375 choice questions and targeted at the lowest level of Bloom's taxonomy (Huitt 2011), focusing 376 on recognition and memory retrieval. The second section included 4 open-ended questions and 377 aimed at the second level of Bloom's taxonomy, requiring students to comprehend and 378interpret domain information based on their prior learning. Students' answer sheets were 379mixed and scored independently by two raters who had extensive experience in the HCI 380 domain. Holistic rubric scales were used for the assessment of the open-ended questions. The 381 intra-class correlation coefficient indicated a high inter-rater reliability (ICC = .99). The overall 382

Tab	Table 3 A © intervention				
	User	Message			
1.	Philip:	That doesn't seem right. The menu closes instantly if you move your mouse pointer out of the popup.			
2.	Jason:	That's correct.			
3.	Philip:	OK			
4.	Agent:	Jason, do you believe the Accot-Zhai law somehow relates to mouse movement in menu?			
5.	Jason:	Hmm, please give me a minute to respond.			
6.	Philip:	ok no problem, ask me if you need anything			
7.	Jason:	Do you remember the mathematical expression?			
8.	Philip:	$T = a^*b^*(D/S) \odot$			
9.	Jason:	[Submitted Answer] The Accot-Zhai (or steering) law, which predicts the time required to steer a pointing device through a 2D tunnel ($T = a*b*(D/S)$), relates to the top cascading menu as it does not provide users with the necessary time to navigate through the hierarchical menu options without closing.			
10.	Philip:	That's true because, although the menu appears to be OK in size, it could be improved by expanding the 'active' pointer region or placing menu items closer to each other			
11.	Jason:	That's a nice suggestion actually, we could also add a delay so that the sub-menu does not close immediately while moving the pointer between menu items			
12.	Philip:	Let's move on			

pre-test construct (20-point scale), resulting from summing the scores of the two questionnaire 383 sections, had a satisfactory internal consistency ($\alpha = .72$). 384

The post-test included six open-ended questions (20-point scale) and targeted at the second 385 level of Bloom's taxonomy. Students' answers were scored by the same raters as in the second 386 pre-test section. Their intra-class correlation coefficient was reported to be high (ICC = .96). 387

Both tests assessed students' knowledge on the same sub-domain ("Human-Computer 388 Interaction: Designing for efficiency"), and were validated by the course instructor, an expert 389 in the domain. It should be noted that the post-test purposely included only open questions 390 since the inclusion of multiple-choice questions could constitute a source of bias in favor of the 391 treatment students, who would have recently seen the concepts displayed by the agent, and 392 thus could display improved performance by simply 'recalling' rather than displaying their 393 'understanding'. 394

To compare students' prior knowledge in the different conditions, a one-way analysis of 395 variance (ANOVA) was conducted on pre-test scores. To determine the effect of the two agent 396 397 intervention modes on students' learning, a one-way analysis of covariance (ANCOVA) was performed using the pre-test score as the covariate and the post-test score as the dependent 398 variable. Additionally, since individual knowledge acquisition occurred during a collaborative 399 session and agent interventions varied among the dyads, we introduced the dyad as a nested 400factor in our analysis of individual learning outcomes and performed a two-level nested 401 ANOVA. This hierarchical analysis was chosen since there was one measurement variable 402(post-test score) and two nested nominal variables (conditions and dyads in conditions). 403

Dyad performance in task

In order to measure dyad in-task performance, all dyads' answers submitted in response to the 405 main learning question of the activity were evaluated. The same raters who participated in the 406 data analysis phase of the pre- and post-test questionnaires followed predefined instructions 407 and used a 20-point rubric scale in order to score each dyad's answer submitted at the end of 408 the collaborative activity. The scale demonstrated a satisfactory intra-class correlation coefficient (ICC = .94). A Kruskal-Wallis H test was run to determine if there were differences in the scores of the answers provided in the three conditions. 411

Explicit reasoning in discussion

A discourse analysis was performed to measure the level of explicit reasoning exhibited during 413 peer discussions. Two of the authors proceeded to code students' contributions in two phases. 414 In the initial phase, the authors independently coded a subset of students' discussions. 415 Following a Cohen's kappa analysis, which indicated that there was satisfactory agreement 416 between the two coders' judgements ($\kappa = .87$), any discrepancies found were addressed until 417 consensus was reached. In the second phase, the authors collaboratively performed a line-by- 418 line analysis of all students' contributions. 419

The coding process was based on an extended version of the IBIS discussion model, which 420 is regarded as an effective model for analyzing conversational interactions occurring in online 421 small-group collaborative activities (Liu and Tsai 2008). On top of the main categories of the 422 IBIS model comprising issue, position and argument, the study scheme incorporated two 423 additional (finer-grained) categories, named explicit position and explicit argument, both 424 focusing on the detection of 'explicit reasoning displays'. The formulation of what an explicit 425

reasoning display involved was primarily derived from the work of Sionti et al. (2012). The 426 identification of contributions containing explicit reasoning did not require students' 427 reasoning to be correct and mainly focused on students' attempts to think in a logical 428way, beyond what was given in the task instructions, leveraging previously acquired 429theoretical constructs and concepts. In this manner, a student's contribution could be 430identified either as an argument or an explicit argument based on whether it simply 431supported/objected to a previously articulated position (e.g., "true, this seems to be the 432case in this screenshot") or also displayed some form of explicit reasoning on domain concepts 433(e.g., "this is correct because the option has not nearly enough width in order to be easily 434selected - Fitts' law model"). A similar distinction was also made between positions and 435explicit positions. Table 4 depicts the scheme categories used in the discourse analysis along 436with some examples. 437

The frequencies of the above categories were calculated for each dyad based on the dyad 438 contributions. A one-way ANOVA was conducted to determine whether there are any differences in the explicit position and explicit argument frequencies between the research conditions. Our aim was to explore whether the agent interventions had a significant impact on the 441 display of students' reasoning.

In an attempt to investigate whether the agent interventions affected the distribution of 443 explicit contributions within the dyads, we calculated a percentage for the learning partners in 444 each dyad based on how many explicit contributions (explicit positions and explicit arguments) each peer had contributed. The term 'less explicit' was used conventionally for the 446 learning partner with the lower percentage of explicit contributions in their dyad. A Kruskal-447 Wallis H-test was conducted to determine if there were any significant differences in the 449 percentages of the 'less explicit' peers in all conditions.

Category	Description
Off task	Contributions that do not relate to the task and often play a purely social function (e.g., "Hello", "Bye")
Repetition	Reiterations of prior contributions often repeated after some time for a better understanding.
Team management	Management-oriented utterances used for task coordination (e.g., "We do not have enough time let's submit our response")
Common understanding	Short utterances used to establish common understanding on the subject (e.g., "OK")
Issue	What needs to be done or resolved to proceed with the overall task (e.g., "What other laws are relevant?")
Position	Opinions usually related to the resolution of the issue raised (e.g., "Fitts' law applies here")
Argument	Opinions supporting or objecting to a position (e.g., "You are absolutely right")
Explicit position	Positions that explicitly outline reasoning on domain concepts (e.g., "According to Hick-Hyman, the reaction time increases logarithmically as the number of options increases")
Explicit argument	Much as explicit positions, arguments displaying explicit reasoning on domain concepts (e.g., "I disagree, Hick's law cannot be used for randomly ordered lists requiring linear time")

.1	Table 4	Discourse	analysis	scheme	(XX. i	n press)
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Moreover, a statistical mediation analysis was conducted following the procedure proposed 450by Hayes (2013). Our study investigated whether the frequency of explicit contributions in 451dyad discussions can serve as a mediator (M), carrying the influence of the agent intervention 452methods (X) on the dyad performance (Y). The test was performed using the PROCESS SPSS 453macro, which employed a bootstrap-based method with bias-corrected confidence estimates 454 (Hayes 2013). The 95 % confidence interval of the indirect effects was obtained with 5000 455bootstrap resamples. 456

Explicit response ratio

To probe into the agent effect on the generation of explicit contributions, we proceeded to mark 458as 'agent-induced' every explicit contribution stimulated by the agent. A contribution was 459marked only if it was closely related to an agent intervention, either as a direct response to the 460agent or as a follow-up comment. 461

462 Following the above process, an explicit response ratio (ERR) was calculated for each dyad in the treatment conditions. This ratio was computed by dividing the agent-induced explicit 463 contributions of the dyad with the number of agent interventions appearing in the chat. Thus, 464 the ERR value of a dyad indicated the average number of explicit contributions stimulated by 465each agent intervention. An independent-samples t-test was conducted to compare the ERRs 466 between the two treatment conditions. 467

Student opinion

The student opinion questionnaire was used to measure students' perceptions of the collabo-469 rative activity and the agent role. Students expressed their opinion about a series of statements 470using a 5-step Likert scale (1: disagree; 5: agree). The instrument consisted of two parts. The 471 first part recorded students' subjective views on their overall learning experience and the 472system usability. The second part, available only for the treatment conditions, elicited students' 473opinions about the conversational agent. 474

The treatment students also participated in a semi-structured focus group session aiming to 475collect complementary data about the perceived benefits or drawbacks of the agent interven-476 tion methods. Students' responses were transcribed verbatim and analyzed with the constant 477 comparative method (Boeije 2002). 478

Results

Individual learning

The means and standard deviations of students' pre- and post-test scores are presented in 481 Table 5. The one-way ANOVA comparing students' pre-test scores revealed that the three 482conditions were comparable regarding students' prior knowledge, F(2, 93) = .100, p = .905, 483 $\omega^2 = .002.$ 484

The ANCOVA examining the agent impact on students' learning revealed a statistically 485significant, large difference in students' post-test scores between the conditions, F(2, 486 92) = 13.630, p = .000, partial $\eta^2 = .229$. A post hoc analysis, performed with a Bonferroni 487 adjustment, showed that the D treatment condition outperformed significantly the U treatment 488

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		Pre-test		Post-test	
	n	М	SD	М	SD
Control	32	10.94	5.41	10.13	4.48
U Treatment	32	10.65	3.84	11.95	3.99
D Treatment	32	10.45	4.06	14.01	3.68

 $(M_{diff} = 2.173, p = .023)$ and the control condition $(M_{diff} = 4.163, p = .000)$. The control 489condition had the lowest post-test scores, which was significantly lower than the U treatment 490 condition ($M_{diff} = 1.990, p = .043$). 491

Given that students worked in dyads within the research conditions, a nested ANOVA also 492reported a significant variation in means between the conditions and confirmed that the 493conditions had a significant contribution to the overall variability in the post-test scores, 494 $F_{condition}(2, 45) = 8.267, p = .001$. As opposed to the condition factor, the effect of dyads 495nested within research groups was not statistically significant. 496

Dyad performance in task

After evaluating the answers provided by the dyads to the activity learning question, a 498Kruskal-Wallis H test indicated a statistically significant difference between the three condi-499tions, $\chi^2(2) = 10.964$, p = .004. Subsequently, pairwise comparisons were performed using 500Dunn's (1964) procedure with a Bonferroni correction for multiple comparisons. The post-hoc 501analysis revealed significant differences in the scores between the control (mean rank = 15.44) 502and U treatment conditions (mean rank = 27.25) (p = .045) as well as the control and D 503treatment conditions (mean rank = 30.81) (p = .005), albeit not between the two treatment 504conditions. 505

Explicit reasoning in discussion

A total number of 3909 students' contributions were identified in the discussions of all dyads 507(n = 48, M = 81.44, SD = 15.66). Table 6 presents the overall results of the discourse analysis 508conducted. 509

The one-way ANOVA performed on dyad frequency values showed that the frequency of 510explicit positions varied significantly between the conditions, F(2, 45) = 10.800, p = .000, 511 ω^2 = .290. In particular, the frequency value increased from the control (M = 9.47, 512SD = 4.16, to U treatment (M = 13.56, SD = 3.02) to D treatment (M = 15.88, 513SD = 4.53) conditions, in that order. Tukey post hoc analysis yielded two significant 514differences. More specifically, the mean increase from control to U treatment was 515statistically significant ($M_{diff} = 4.09$, p = .015), as well as the increase from control to 516D treatment ($M_{diff} = 6.42, p = .000$). 517

Likewise, the frequency of explicit arguments also varied significantly between the three 518conditions, F(2, 45) = 7.320, p = .002, $\omega^2 = .208$. The explicit argument frequency increased 519from the control (M = 3.95, SD = 3.29), to U treatment (M = 7.22, SD = 3.96) to D treatment 520(M = 8.29, SD = 2.64) conditions, in the same order. Tukey post hoc analysis demonstrated 521

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		Control	$\frac{\text{Control}}{(n = 16 \text{ dyads})}$		U Treatment (n = 16 dyads)		D Treatment $(n = 16 \text{ dyads})$	
		(<i>n</i> = 16						
		Total	Freq. (%)	Total	Freq. (%)	Total	Freq. (%)	
1.	Off Task	104	9.50	96	6.41	88	6.69	
2.	Repetition	16	1.46	22	1.47	10	0.76	
3.	Team Management	200	18.26	288	19.23	338	25.68	
4.	Common Understanding	126	11.51	201	13.42	167	12.69	
5.	Issue	97	8.86	172	11.48	113	8.59	
6.	Position	221	20.18	192	12.82	139	10.56	
7.	Argument	186	16.99	219	14.62	152	11.55	
8.	Explicit Position	101	9.22	199	13.28	201	15.27	
9.	Explicit Argument	44	4.02	109	7.28	108	8.21	

Conversational Agents for Academically Productive Talk

that only the increase from control to U treatment ($M_{diff} = 3.27, p = .022$) and the increase from 522 control to D treatment ($M_{diff} = 4.34, p = .002$) were statistically significant. 523

Figure 5 presents the distribution of explicit contributions within all dyads in the three 524conditions. A Kruskal-Wallis H-test indicated that the percentages of the explicit contributions 525calculated for the 'less explicit' peers varied significantly between the conditions, 526 $\chi^2(3) = 6.305$, p = .043. In particular, the average percentage of the 'less explicit' peer was 527found to increase from the control (29.60 %), to the U treatment (35.90 %), to the D treatment 528(42.18 %) conditions, in that order. Pairwise comparisons showed a statistically significant 529difference between the control (mean rank = 18.94) and D treatment (mean rank = 31.19) 530(p = .039), but not in any other condition combination. 531

Furthermore, multiple regression analyses were performed, investigating whether the 532 frequency of explicit contributions mediated the effect of the agent intervention method on 533 dyad performance. Results revealed that the agent intervention method was a significant 534 predictor of explicit reasoning (B = 3.680, t(94) = 3.070, p = .004) as well as dyad performance 535 (B = 1.906, t(94) = 2.640, p = .011), while explicit reasoning was a significant predictor of 536



Fig. 5 Explicit contributions balance

Tegos S. et al.

dyad performance (B = .317, t(94) = 4.157, p = .000). These results supported the mediational role of explicit reasoning (b = 1.192, 95 % CI [.385, 2.345]) and were consistent with full mediation as the agent intervention method was no longer a significant predictor of students' learning performance after controlling for the mediator (b = .739, t(94) = 1.084, p = .284). Regression coefficients and standard errors are illustrated in Fig. 6. 541

Explicit response ratio

Table 7 presents major descriptive statistics about the agent interventions displayed in the543treatment conditions, as well as the explicit positions and explicit arguments induced by the544two agent intervention methods. The independent samples t-test conducted on explicit re-545sponse ratio (ERR) mean values (Table 7, item 4) showed a statistically significant difference546in favor of the D agent intervention method, t(30) = 2.079, p = .046, d = .759.547

Student opinion

The examination of the data emerging from the student opinion questionnaires and the focus 549 group session led to the key findings presented in Table 8. 550

Discussion

In agreement with the findings of our previous study (Tegos and Demetriadis in press), the first 552set of results demonstrated that the APT agent interventions improved students' learning 553outcomes significantly. Although students' knowledge levels were comparable prior to the 554experimental activity, the post-test results revealed that the students who interacted with the 555conversational agent in the two treatment conditions came out of the collaborative activity with 556a domain knowledge advantage over the students of the control condition (Table 5). This is 557corroborated by the results of the student opinion questionnaire, which showed that the 558students of the control condition perceived the collaborative activity as less helpful for 559enhancing their domain knowledge than the treatment students (Table 8, item 2). 560Furthermore, an interesting finding was that the D treatment condition performed significantly 561better than the U treatment condition in terms of knowledge comprehension. Indeed, the 562



Fig. 6 Mediation diagram

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		U Treatme	ent	D Treatmen	t
		(n = 16)		(<i>n</i> = 16)	
		М	SD	М	SD
1.	Agent interventions	2.94	0.77	2.75	0.68
2.	Agent-induced explicit positions	4.00	2.42	4.56	2.16
3.	Agent-induced explicit arguments	2.50	2.19	3.44	1.93
4.	Explicit response ratio (ERR)	2.16	0.88	2.91	0.88

Conversational Agents for Academically Productive Talk

Table 7	Agent intervention	effect on	the stimulation	of exr	licit contributions
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students in the D condition were able to better illustrate their understanding in the post-test as 563compared to the students of the U condition. 564

Apart from the agent learning effect measured at individual level, the agent also had a 565positive impact on dyad performance in the task. More specifically, the dyads in the treatment 566conditions were found to provide more accurate and comprehensive answers to the learning 567question of the activity. The answers submitted in the treatment conditions received higher 568ratings and appeared to be more conceptually solid and complete than the ones of the control 569condition. No significant differences were reported between the U and D treatment conditions, 570indicating that the alteration of the agent intervention method in the treatment conditions did 571not significantly affect dyad performance. 572

A possible explanation for the above effect may be that the agent urged peers to link their 573chat contributions more strongly and accurately to the main theoretical principles of the course 574while co-constructing their dyad answers. Thus, the treatment teams were able to utilize some 575

t8.1	Table 8 Student opinion findings
t8.2	Student opinion questionnaire
t8.3	1. No major issues were reported concerning the system usability ($n = 96$, M = 4.13, SD = .85) or performance ($n = 96$, M = 4.42, SD = .68). There were no significant differences between the conditions.
t8.4	2. The D and U treatment students expressed greater agreement ($n = 64$, M = 4.01, SD = .70) than their control counterparts ($n = 32$, M = 3.56, SD = .98) with the statement: "the collaborative activity improved my domain knowledge", U = 1267.5, z = 2.058, p = .040, r = .210.
t8.5	3. The U treatment students expressed greater agreement ($n = 32$, M = 3.81, SD = 0.81) than the D students ($n = 32$, M = 3.27, SD = 1.05) with the statement: "the agent questions did not disrupt my discussion with my partner", U = 664.5, $z = 2.084$, $p = .037$, $r = .260$.
t8.6	4. The treatment students ($n = 64$) had a fairly positive reaction to the following statements: "the agent questions displayed during the discussion were simple and understandable" (M = 4.30, SD = .69), "the agent questions helped me recall or retrieve useful domain information for the evaluation of the e-shop interface" (M = 3.94, SD = .69), "the timing and the content of the agent questions were consistent with the on-going discussion" (M = 3.98, SD = .68).
t8.7	Focus group
t8.8	5. The majority of the treatment students ($n = 64$, F = 76.56 %) stated that the agent interventions helped them resolve the learning task.
t8.9	6. A group of students from the D treatment condition ($n = 32$, F = 21.88 %) disliked the fact that sometimes the agent did not allow them to submit a response.
t8.10	7. Some treatment students ($n = 64$, F = 14.06 %) stated that they would like to have the option to temporarily hide an agent intervention.

of the topics discussed throughout the course more effectively in order to bolster their 576arguments and better support the claims presented in their conceptually richer answers. 577 Overall, the conversational agent seemed to play a critical role in supporting accountability 578by asking students to consider themselves responsible for the accuracy and validity of their 579claims, and "be committed to getting the facts right" (Wolf et al. 2005, p. 6). Even though 580many students assume that there is no need to explicitly discuss what is common knowledge in 581the community, encouraging students to make their knowledge sources explicit is considered 582vital in academic settings for increasing collective reasoning levels and improving collabora-583tive learning outcomes (Michaels et al. 2010; Papadopoulos et al. 2013). 584

The discourse analysis revealed that the agent interventions had a significant effect on the 585levels of explicit reasoning exhibited during the collaborative activity. In particular, the 586frequencies of explicit positions and explicit arguments were measured to be substantially 587 higher for the treatment conditions than the control condition (Table 6, items 8 and 5889). Considering the number of explicit contributions identified as agent-induced 589(Table 7, items 2 and 3), we argue that the increased generation of students' explicit 590contributions is largely owed to the activation of the agent interventions, which promoted 591students' sound reasoning by pressing them for clear statements backed up by concrete 592evidence. This is consistent with Dyke et al.'s (2013) findings, suggesting that an agent 593prompting students to follow academically productive practices can amplify students' expres-594sion of scientific reasoning. 595

The mediation analysis conducted in the study revealed that the display of explicit 596reasoning played a significant mediating role, carrying the influence of the agent intervention 597method on dyad performance. As illustrated in Fig. 6, the agent interventions significantly 598affected explicit reasoning (a path), explicit reasoning had a significant unique effect on dyad 599performance (b path), agent interventions significantly affected dyad performance in the 600 absence of explicit reasoning (c' path), and the effect of the agent on dyad performance shrunk 601 upon the addition of explicit contributions frequency to the model (c path). Thus, our proposed 602 model suggests that the impact of an APT agent on dyad performance varies based on how 603 well the agent can trigger conversational interactions whereby learners explicitly display their 604 605 reasoning on conceptual knowledge.

The explicit response ratio (ERR) metric revealed that the D agent intervention method was 606 more efficient in stimulating subsequent explicit contributions from the students than the U 607 method (Table 7). On the basis of our observations and evidence obtained throughout the 608 discourse analysis phase, when the agent addressed a specific student in the D condition it 609seemed that the student felt personally responsible for giving a comprehensive response to the 610 agent. In fact, the peers addressed sometimes asked for the assistance of their partners, who 611 often commented on the agent intervention and provided additional information. Directing 612 prompts to individual learners by an agent seems to be a feasible way to reduce diffusion of 613 responsibility and facilitate equal participation in reasoning processes without setting up 614specific incentive structures (cf. Slavin 1992). The way the agent was deployed in this 615experimental condition fully aligns, however, with principles of individual accountability 616 and interdependence. Addressing one specific student was not a covert process. Hence, both 617 learners could understand how the agent implemented shared dialogue rules. At times, the 618 above behavior seemed to result in a transactive form of dialogue, where students built on each 619other's reasoning in order to provide a more comprehensive response to the agent. A future 620 discourse analysis focusing on the identification of transactive contributions could provide 621 valuable insights in this matter. Still, it appears that the directed agent approach acknowledges 622

the situational characteristic of transactivity. While any non-adaptive prompting for transactive623dialogue may turn into an additional routine task for learners, the agent flexibly calling on the624respective 'less explicit' student to respond helps learners to simultaneously connect to peer625input as well as to the theoretical principles to be learned.626

Some peers in the U condition appeared to have little coordination and occasionally did not 627 communicate et al. I with each other before responding to the agent question. In most of these 628 cases, the student who triggered the agent intervention by discussing an important task-related 629 concept took the initiative to respond to the agent question without discussing the matter with 630 their partner. As expected, this behavior resulted in some relatively unbalanced discussions, 631 where the most active student explicated their thoughts far more frequently than their partner. 632 This is supported by examining the distribution of explicit contributions between the learning 633 partners (Fig. 5). As revealed by our analysis, the discussions in the D treatment condition 634 were far more balanced in terms of explicit reasoning than those in the U treatment and even 635 more so in the control condition. According to our viewpoint, the directed interventions of the 636 agent promoted more equitable student participation by occasionally taking control of turns at 637 talk. We consider this implicit turn-taking strategy to be associated with the better individual 638 learning outcomes of the D condition since the D agent interventions encouraged the 'less 639 explicit' partners, who might have remained relatively inactive in the U condition, to actively 640 participate and explicitly display their reasoning. 641

Even though most students had an overall positive perception of the agent (Table 8, items 4 642 and 5), the students in the D condition perceived agent interventions as more disruptive than 643 those of the U condition (Table 8, item 3). Although further research is required to understand 644 the implications of this perceived increase in the interruption effect of the D intervention 645method, this finding may relate to the fact that the D interventions introduced more situational 646 constraints than the U interventions by imposing students to follow a specific student-agent 647 interaction protocol. With individual students being put on the spot, students' perceptions of 648 freedom and, thus, their opinion of the agent may have been negatively affected, given that 649 turn-taking strategies are known to have a significant impact on perceived agent personality, 650 attitude and handling of interruptions (Cafaro et al. 2016). In future research, learners' 651 perception of agents and prompts need to be investigated further through a more qualitative 652analytic approach. While we have found that learners made sense of and followed agent 653 instructions in the lab scenario, there is a need to develop an insight into what criteria and 654circumstances play into how learners interpret agent instructions. Nevertheless, considering 655 that collaborative knowledge construction in unstructured chat sessions relies on the successful 656 coordination of peers' conversational turns (Oehl and Pfister 2010), we argue that the D agent 657 interventions structured student-agent interactions in a robust manner that facilitated group 658 awareness and increased dialogue coherence. 659

Despite the promising findings of this study, its limitations should be taken into account as 660 well. First, it should be noted that only after further research can the findings relating to the 661 increased efficacy of the directed intervention mode be generalized across different group sizes 662 and task characteristics, since the agent impact may substantially vary over these parameters. 663 For instance, although directed interventions may be more appropriate for relatively simple 664 tasks, in a complex problem-solving activity where participants tend to work on different parts 665 of the task, an undirected intervention may be more efficient than a directed one by allowing 666 the more involved student - the one currently working on the part pertaining the intervention -667 to address the agent question. Furthermore, another fact that should be considered while 668 interpreting these findings is that all participants were aware of their discussions being 669

monitored. This has probably altered the conversational behavior of treatment students, who 670 may have responded to agent interventions more systematically than they would have in a 671 more informal learning setting, as for example in the context of a massive open online course 672 (MOOC). Lastly, it is all too clear that the conversational agent used in this study could only 673 display simple prompts without possessing the intelligence required to engage in full-fledged 674 discussions with the learners. Still, this is in line with our broad research objective of 675 developing easily configurable and deployable agents, which can operate in diverse educa-676 tional contexts with substantial learning benefits. 677

In closing, we would like to 'zoom out' and comment on the potential fruitfulness of the 678 research line of this study. It is clear that further studies need to explore the design space of 679 APT agents, probe into interesting dimensions of agent-induced peer interactions and provide 680 evidence on how agent effectiveness may vary on the basis of specific design decisions. In 681 broader terms, however, we see as important that teacher-verified strategies (beyond APT) 682 could be modeled and integrated in e-learning environments providing the basis for the 683 development of domain-independent pedagogically 'skillful' agents. 684

Conclusion

Despite the above limitations, this study provides adequate evidence on the potential 686 benefits of unsolicited APT agent interventions that attempt to promote accountability 687 to accurate knowledge by encouraging students to build on their prior knowledge in 688 order to support their claims and arguments. It is suggested that such agent interven-689 tions may enhance students' learning, increase the level of explicit reasoning exhibited 690 during students' discussions and improve the in-task performance of dyads working 691 online in higher education settings. Interestingly, the increase in explicit reasoning 692 levels seems to mediate the positive effect of the agent interventions on dyad 693 performance. Furthermore, the agent impact on individual learning appears to be 694amplified when the agent employs a directed intervention method targeting a partic-695 ular peer, rather than an undirected intervention method, addressing both peers in a 696 dyad simultaneously. In a similar manner, the efficacy of the agent in triggering 697 explicit reasoning processes and engaging students in constructive interactions seems 698 to be higher for the directed intervention method as compared to the undirected 699 method. 700

Despite these promising study findings, more research is required in order to investigate 701 how a series of enigmatic factors, such as the task nature and complexity, the maturity of 702 students, and the nature of the discipline being learned, may or may not drastically affect agent 703 efficacy. Future studies could be conducive to the exploration and formalization of such factors 704in an attempt to amplify the pedagogical effectiveness of conversational agents operating in a 705 collaborative learning context. These studies could also enlighten the research community on 706 the potential benefits and shortcomings of employing specific intervention techniques, such as 707 the delivery of privately directed interventions, i.e. displayed only to a group member instead 708 of the public group chat. In this perspective, we perceive our work to have established an 709 argument in favor of further systematic research on APT agents from a quantitative as well as a 710qualitative methodological standpoint. 711

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