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An information processing perspective on divergence and convergence in collaborative learning

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AbstractThis paper presents a model of collaborative learning that takes an information10processing perspective of learning by social interaction.The collaborative information11processing model provides a theoretical basis for understanding learning principles12associated with social interaction and explains why peer-to-peer discussion is potentially13more effective than instructor-student discussion.The model explains information14divergence as a key process for collaborative learning and information convergence as a15key group process for addressing specific learning outcomes.

Keywords Learning \cdot Collaboration \cdot Information processing \cdot CSCL \cdot Divergence \cdot Convergence \cdot Collaborative learning \cdot Cooperative learning \cdot Social interaction \cdot Online discussion \cdot Group learning \cdot Learning theory

Introduction

Some researchers speculate that the increased cognitive load of dealing with group 22members results in less efficient task performance by groups (Sweller et al. 2007). Such 23process loss in group performance is contrary to findings of learning benefits from peer 24collaboration (Wiley and Bailey 2006). Collaboration has been repeatedly shown to support 25and improve some types of classroom learning (e.g., Johnson and Johnson 1994; Mugny et 26al. 1975; Yeager et al. 1985). Compared to non-collaborative learning activities, 27collaborative learning fosters shared understanding, better information retention, and 28deeper processing (Garrison et al. 2001; Johnson et al. 1981; Slavin 1992). Other research 29supports the assertion that collaborative learning can promote higher-order learning such as 30 critical thinking (e.g., Anderson et al. 2001; Gokhale 1995; Meyer 2003; Webb 1989). 31Although such research has encouraged learning by peer collaboration, the identification of 32learning-environment characteristics that affect collaborative interaction remains an 33 important research goal. Wiley and Bailey (2006) suggest that variables of collaborative 34

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learning, including task coordination, group interdependence, and amount of argumenta-35tion, may determine whether a group learning activity displays process loss or gain.36Research can help identify and confirm the effects of such variables, but researchers require37a theoretical model to suggest variables and principles that warrant investigation. A model38of collaborative-learning discussion is required to direct research; otherwise research efforts39lack a predictive model from which to derive and test salient hypotheses.40

Various theoretical perspectives from different disciplines form the basis of past 41 investigation of collaborative learning because such learning comprises the diverse topics of 42 human cognition and social interaction. The models of basic memory function and 43information processing do not generally address social interaction. Models from social and 44 developmental psychology do not reference or derive concepts and principles from basic 45memory theory or from an information processing perspective. The theoretical perspectives 46 of discourse and social interaction suggest constructs useful in answering questions about 47how best to judge and design collaborative-learning environments, but only by referencing 48 the theoretical constructs and principles of basic cognitive functioning found in memory 49and information-processing theory can compelling and comprehensive explanatory models 50be developed. This paper reviews theories from both basic cognitive research and social-51interaction research and proposes a model of *collaborative information processing* that 52provides a foundation for the investigation of collaborative learning, from an information-53processing view of social interaction. 54

Information processing models of individual cognition and learning

Information processing (IP) models describe thinking and learning in terms of cognitive56processes that reflect and explain how individuals process, store, and use information.57Mayer (1996) sees the IP model as describing cognition and learning in terms of mental58processes and representations that are similar to the operations and information storage of59computers. Human cognitive processing can be viewed as the application of information-60processing operations on symbol structures (Mayer 1996).61

Pinker (1997) provides a "computational theory of mind" that views human cognition as 62primarily the processing of information. From this perspective, human learning is the 63 processing of information, uniquely including symbolic information, which results in new 64 stored information. Newell and Simon (1976) proposed the physical symbol system 6566 hypothesis, which states that the symbol processing system is necessary and sufficient for intelligent behavior. Computer program models of cognitive architectures, such as Newell's 67 Soar or Anderson's ACT (Newell 1990) rely on symbolic-information storage and 68 processing to model human cognition and learning (Langley et al. 2009). The success of 69 computer programs in mimicking human behavior, such as problem solving, support the 70assertion that higher-order human cognition is essentially a symbol-processing task. 71

Dual-store memory model

An influential memory model is the two-store (or dual-store) model introduced by Atkinson73and Shiffrin (1968). The model distinguishes two functional memory components with74different characteristics: short-term memory (STM) and long-term memory (LTM). STM is75able to process and (temporarily) store information, but variations in the type and amount of76processing done affect STM storage capacity. LTM, on the other hand, has a very large77storage capacity and long retention, but has limited ability to process information.78

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The dual-store model describes *control processes* that control the operation of and 79interaction between the two types of memory. Key control processes include maintenance 80 rehearsal, which keeps information in the STM under the control of the individual, and 81 elaborative rehearsal, the process by which newly-sensed information is associated with 82 existing knowledge. The amount and type of information stored in LTM depends on 83 elaborative rehearsal (Craik and Watkins 1973; Raaijmakers and Shiffrin 2004). Raaijmakers 84 (1993) views maintenance rehearsal and elaborative rehearsal as equivalent to the primary 85 and deep levels of processing proposed by Craik and Lockhart (1972), who hypothesize that 86 the amount and type of cognitive processing done by an individual affects how and how well 87 information is stored in that individual's memory. 88

IP and memory models of human learning thus explain that information is internalized as knowledge via elaborative rehearsal. Novel information perceived in STM is elaborated with information already present in LTM, resulting in information that is not identical to information from either source. This elaborated information, based on the perceived information and prior knowledge, is the basis for new knowledge encoded into LTM. The dual-store model thus predicts that the degree of association between newly perceived and previously learned information affects learning.

Cognitive models and architectures

Other cognitive models expand the functional information processing components beyond 97 those established by the dual-store memory model. The concept of STM has broadened 98 from a storage function to a processing function labeled working memory (e.g. Craik and 99 Lockhart 1972). Models such as the Interactive Cognitive Complexity (ICC) learning 100model of Tennyson and Breuer (1997) include a knowledge base that is the repository for 101 previously acquired information (similar to LTM). The ICC model, however, specifies 102different types of knowledge stored in the knowledge base: declarative, procedural, and 103contextual (Tennyson and Breuer 1997). 104

Cognitive models also differ in their descriptions of control processes. The processes of105the ICC model include differentiation, integration, and construction. These processes106elaborate and alter information in a learner's knowledge base based on sensory input of new107information and an individual's affective states (Tennyson and Breuer 1997). Mayer (1996)108lists three control processes affecting how information is stored: selecting, organizing, and109integrating. Integration is a process implying the merging of stored and newly perceived110information (as specified by elaborative rehearsal in the dual-store model).111

Cognitive architectures model human cognition using software structures that mimic 112 working memory and knowledge bases that include long term storage of semantic and 113 procedural knowledge (Langley et al. 2009; Newell 1990). Cognitive architectures such as 114 Soar (Newell 1990) include an elaboration phase in which existing knowledge from a 115 knowledge base is brought into an analog of working memory (Newell 1990). Cognitivelearning models and cognitive architectures thus emphasize elaboration of information as a key process for learning and decision making. 118

Individual learning and conceptual conflict

An IP model of cognition can be combined with the idea of cognitive conflict to explain learning in individuals as processing to resolve conflict between perceived and stored information. Cognitive conflict is similar to ideas from other perspectives including equilibration described by Piaget (De Lisi and Goldbeck 1999). Humans have the cognitive 123

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ability to compare external symbolic representations (as perceived) with stored internal 124 representations that establish meaning for the individual. To make this comparison, the 125individual must first access internal representations that can be compared to the newly 126 perceived representation. Comparison is facilitated if the perceived representation is similar 127 to existing stored representations (e.g., if both are expressed with the same symbol system 128or in the same context). If the external representation is very different than representations 129in LTM, then the individual may not be able to access similar stored representations that can 130be used to generate, via a process such as elaborative rehearsal, an internal representation (i. 131 e., the newly perceived information is meaningless) and no comparison or alteration of 132stored representations will occur (i.e., no learning will occur). 133

If the perceived representation is very similar to what is recalled from LTM, no learning 134will occur, as the perceived information is equivalent to stored representations and no 135further processing will be done. The perceived representation does not sufficiently conflict 136with stored representations. The stage is set for individual learning only when a perceived 137 representation is sufficiently similar to internal representations but also different enough to 138 stir representational conflict. To resolve the conflict, a learner will generate a new 139representation that elaborates and integrates the conflicting internal and external 140representations. If the individual sufficiently processes the newly generated information 141 (e.g., via elaborative rehearsal) the new or altered representations are stored in LTM (i.e., 142learning occurs). 143

Externalizing and internalizing information

Cress and Kimmerle (2008) conceptualize learning in terms of the cognitive processes of 145externalization and internalization of information. Internalization involves the perception 146147 and encoding of new information from sources external to the learner, including social interaction. These sources often use symbol systems to store and communicate information 148(e.g., spoken and written language). Information from external sources is integrated into the 149knowledge base of individuals via control processes such as elaborative rehearsal. 150Internalized representations are combinations of the source information merged with (and 151altered by) the learner's prior knowledge. Creation of such internalized representations can 152be quite automatic; it does not require higher-order cognitive processing or directed effort 153and attention, though those factors may affect internalization. 154

Externalization is the act of *expressing* representations of knowledge stored in memory, 155often through a symbol system such as language. To be expressed, stored representations 156must be processed by working memory using associated information retrieved from LTM. 157Cress and Kimmerle (2008) assert that the act of externalization itself can result in learning, 158because the cognitive effort of making such representations requires cognitive processing 159(such as clarification) of the externalized information. This learning-by-expressing process 160underlies the value of social interaction (such as CSCL discussion) for learning because 161 students must externalize their thoughts (e.g., using language) in order to be understood by 162other students. 163

Theories of learning by social interaction

Humans learn a great deal from other humans. Information stored in media such as books 165 and videos enable a one-way transfer of information to a student and are the basis for much 166 individual learning. When communication is extended and interactive, the potential for 167

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learning is thought to increase and is described as social interaction. Several theoretical 168 perspectives, deriving from developmental and social psychology, have been offered to 169explain how such social interaction affects learning. 170

Social constructivist theory

Social constructivist theory, often mentioned as a basis for collaborative learning (e.g., De 172Wever et al. 2006; Hammond 2005), emphasizes the importance of social interaction for 173learning. The key point supporting collaborative learning from a social constructivist 174perspective is that learning is primarily a social activity of knowledge co-construction. 175Humans learn best through social interactions using their rich symbolic communication 176 skills because social relationships establish the meaningful aspects of cognition. 177

Lev Vygotsky suggested that learning occurs when people use words, activities, and 178cultural tools to represent objects and events with and for learners (Ormrod 2004). 179After repeated social interaction, representations and concepts of one individual are 180internalized in another (Vygotsky 1986). People's internal thought processes and 181 structures involving symbols originate in their previous social interactions (Stahl 2000). Social interaction is a highly effective way to internalize new representations because 183social interaction is the method used by human children to initially internalize symbolic 184(e.g., cultural) knowledge (Vygotsky 1978). Because children initially obtain their symbolic representations through social interaction, it remains a most effective means of 186internalizing and processing symbolic information throughout childhood, adolescence, 187 and adulthood. 188

The theoretical perspectives originating in developmental and social psychology, and 189from discourse analysis, do not take an information processing perspective on cognition and 190learning. Such a perspective requires explaining cognition and learning via processes that 191identify and transform information. Nor do the classic developmental and social theories 192reference cognitive structures and processes identified by basic memory theory. While these 193theories may offer useful descriptive insight about learning principles, they do not have the 194explanatory power of a theory formulated in terms of basic theoretical cognitive processes 195empirically established and adopted as part of information processing models. The 196information processing perspective has the potential to unify social interaction for learning 197 with more foundational cognitive processes. 198

Theories of group elaboration

Elaboration is a concept accepted as important in the analysis of learning from various 200theoretical perspectives. The definition and essential characteristics of elaboration, however, 201vary with different theoretical perspectives. Slavin (1996), for example, describes a 202cognitive elaboration perspective that recognizes the importance of cognitive elaboration 203for learning. On the surface, such recognition seems in agreement with the information 204205processing concept of elaborative rehearsal. A close examination of these concepts reveals some differences. Educational researchers tend to see elaboration as a positive process such 206as deepening of understanding or an enhancement of meaning that results mainly from a 207conscious, intentional, goal-directed effort, such as explanation (Slavin 1996). Elaboration, 208in which groups try to elaborate ideas, is also seen as an "active" process that results in, or 209improves, knowledge. (For an example of this view of elaboration see Whitney 1987). An 210information processing perspective tends to see elaboration as a diversification of 211212information that is neutral (not an improvement or deepening of information) based upon

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individual prior knowledge. Such generated information may be true or false, and may 213 increase insight but may just as well lead to misconceptions. 214

Theories of socio-cognitive conflict

Researchers such as Johnson et al. (1998) and Slavin (1987) suggest that students who 216work together cooperatively obtain learning advantages. Cooperation alone, however, may 217be insufficient to ensure higher-order learning (Slavin 1992). Paradoxically, factors thought 218to improve peer-to-peer learning include increased group *conflict* (socio-cognitive conflict). 219220Social psychologists have speculated on the utility of conflict and investigated its effects in collaborative learning situations (Buchs et al. 2004). For example, Mugny et al. (1975) 221 **O3** 222found evidence that variation in prior knowledge among collaborating group members improved individual task performance. Hinsz et al. (1997, p.48) suggest that "research 223indicates more divergent representations increase the chances that the group will arrive at a 224 useful solution" and that groups function effectively only when differences of opinion are 225made explicit and apparent. 226

Johnson and Johnson (1979) proposed a conflict resolution model in which controversy in 227interaction leads to *conceptual conflict* that encourages group members to resolve the conflict 228by seeking new information (epistemic curiosity) and negotiating to resolve conflicting 229opinions. In agreement with this model, some researchers suggest learning benefits if students 230present and defend their own diverse views and also challenge the views of others (e.g., 231232Andriessen 2006; Jorczak and Bart 2009). Learning groups also tend to display concurrence 233 **O4** seeking (Smith et al. 1984) in which the goal of group effort is seen as reaching agreement as soon as possible, with as little disagreement as possible. Concurrence seeking is a social 234process, which tends to minimize socio-cognitive conflict. Conceptual conflict as described 235by Johnson and Johnson (1979) is a social process that occurs among group members. Such 236socio-cognitive conflict must be distinguished from individual internal conflict between 237sensed information and stored knowledge. Socio-cognitive conflict requires more intentional 238effort to resolve the conflict and also requires acknowledgement and participation of other 239group members to resolve the conflict. To support the principle of learning benefits of socio-240cognitive conflict, researchers have relied on (mainly descriptive) models of Piaget (e.g., see 241De Lisi and Goldbeck 1999) or other social psychology theories that do not reference basic 242 memory functions or explain resolution of socio-cognitive conflict or social interaction in 243terms of the processing of information. 244

Convergence of knowledge

Knowledge representations of people working in teams tend to converge (Fischer and 246Mandl 2005). A knowledge convergence perspective asserts that the basis of individual 247learning is a convergence of group member knowledge resulting from collaborative 248learning activities. Convergence is seen as an iterative process in which individuals refine 249250their mutual knowledge over time by interaction (Roschelle 1996). Roschelle (1980, 1996) 251asserts that convergence, not conflict, is the crucial aspect of collaborative learning. Fischer and Mandel (2005), however, found that convergence of factual knowledge could not be attributed to learner interaction, but that shared application-oriented knowledge is affected 253by peer interaction. The relationship of knowledge convergence to targeted or beneficial 254individual learning outcomes is an active area of CSCL research, but the knowledge 255convergence perspective is not fully developed, especially from an information processing 256257perspective.

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Collaborative discussion models that link social to individual learning

When peer discussion is used to promote learning, the knowledge of group members is259externalized and then processed by the group. To develop a comprehensive theory of learning260by discussion, theorists must relate the process of collaborative social interaction to the261cognitive processing of the individual. Stahl (2000) makes the point that CSCL theorists and262researchers often do *not* make an explicit connection between social interaction and learning263within the individual:264

Despite frequent references to constructivism in the CSCL literature, it is not clear in that265literature which cognitive processes are involved in collaborative knowledge building. In
particular, it continues to be unclear to skeptical readers of this literature what the
relationship is of collaborative group processes to individual cognitive processes. (Stahl
2000. p. 71)2672000. p. 71)270

272Stahl (2000) presents a model that attempts to clarify which internal and external processes are involved in group learning and, to a lesser extent, how these processes are 273involved. The Stahl (2000) model specifies that group learning is based on triggers-274statements by group members that challenge the current understanding of other group 275members. A breakdown in a student's current understanding motivates the reorganization of 276mental representations and structures of that student (an internal process). When this 277breakdown in understanding occurs in a collaborative learning context, learners are said to 278construct new knowledge by processing information with the group (a social process). Stahl 279(2000) identifies clarification, negotiation, and formalization as the group processes used to 280achieve a convergence of new group knowledge that also results in individual 281understanding. Stahl (2000) explains learning by social interaction in this way: 282

This happens when someone's personal belief is articulated in words and this public283statement is taken up in a social setting and discussed from the multiple perspectives285of several participants. The original statements are thereby articulated into a more286refined and extensive discussion of the topic, subject to conflicting interpretations.287The discussion consists of arguments providing rationales for different points of view.288The interchange may gradually converge on a shared understanding resulting from a289clarification of differences in interpretation and terminology. (p. 72).290

Thus, the Stahl (2000) model supports the idea that social interaction, if diverse enough, 292 triggers cognitive discomfort in an individual, who then uses convergent group processes in 293 seeking a resolution to the discomfort. Ideally, the group, in processing diverse information, 294 moves toward a mutual conclusion that satisfies all group members. Stahl's model is a step towards merging social and cognitive models, but it does not represent individual cognition 296 and learning in terms similar to information processing models and does not clearly 297 distinguish individual and social conceptual conflict processes. 298

Schellens and Valcke (2005) propose a model of collective learning that integrates social 299constructivist principles with the concepts of information processing. Processing is 300triggered and directed by tasks presented in the collaborative learning environment. These 301 tasks require that learners express their knowledge in a way that is meaningful to other 302 group members (i.e., they externalize information in a way thought to help the group). The 303 group therefore provides both a richer environment (more information) and more 304 processing capacity, as the cognitive resources of the group are greater than any individual 305 member (Schellens and Valcke 2005). This model is unspecific about how groups process 306 information using their greater processing capacity. 307

These models of learning by peer discussion aim to establish a cognitive basis for 308 social constructivist principles, thus supporting the long-held belief in the importance 309of social interaction for learning. In both models, social interaction stimulates 310 individual learning. Ultimately, all models meant to represent learning by discussion 311must explain how group communication of information interacts with cognitive 312 processing of individual group members and also explain how and why groups 313 process information. The models of Stahl (2000) and Schellens and Valcke (2005) are 314 important steps in creating a model of learning by social interaction, but neither is 315 sufficient to guide CSCL research based on information processing models. Neither 316 model addresses information divergence and convergence, nor considers the processing of 317 information over a collaborative time period. 318

Collaborative information processing (CIP) model

During collaborative learning, information processing is partially externalized via 320 social interaction among peers. Dynamic exchange of symbolic information enables 321 groups to process externalized symbolic information. As group members work 322 cooperatively to address learning tasks, they interactively exchange information for 323 individual processing that exceeds what is present in course materials and personal 324 experience. Group members communicate representations and potentially process those 325 representations with internal cognitive processes as specified by information process-326 327 ing models.

Collaborating learners, however, also use group (socio-cognitive) processes that 328 transform expressed information to influence group members and to meet group goals 329 (often determined by the learning task). Interaction enables individuals to benefit from 330 the processing of other group members. Group processes that are beneficial to learning, 331 though recognized in much CSCL research, have not been described from an information 332 processing perspective. The goal of the collaborative information processing model 333 (CIP) is to describe social interaction for learning by means of information processing 334concepts and principles, and to describe the key processes by which groups transform 335 information. 336

Group information processing

Hinsz et al. (1997) reviewed research that takes an information processing view of group338performance (not specifically collaborative learning). Hinsz et al. (1997) used an339information processing model that does not reference basic memory functions such as340working memory, but identifies information encoding, storage, and retrieval as key341processes for individual processing and suggests that these processes are relevant to group342343

The processes of internalization and externalization are important for characterizing 344 group information processing because these processes are the means by which 345 information exchanged is processed by the individual group members and made 346 available to the group. Individuals process information into knowledge and then 347 express representations of their (perhaps new) knowledge. Thus all group level 348 processing such as clarification, elaboration, and conceptual conflict resolution is 349 accomplished via internalization and externalization. 350

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Key group processes for learning

The individual processes of externalization and internalization describe how information352flows to and from individual cognitive systems and a shared information pool of symbolic353information (e.g., discourse, mutually-created graphics and documents). Externalized354information can diverge and converge (represent different or similar knowledge) as group355members try to meet group goals established by a collaborative learning task.356

Divergent group processingDivergent information externalized by a group member can357trigger the internalization of another group member. The key divergent process for learning358in groups is similar to the key memory control process in individuals elaboration.359Externalized information available in groups diverges due to differences in students'360knowledge and cognitive abilities (i.e., expressed group information is the result of more361diverse elaborative rehearsal of group members).362

The expression of divergent information in groups results in increased conceptual 363 conflict within group members, which is the primary benefit of collaborative learning. 364Group processing is potentially superior to individual processing because group interaction 365 provides greater opportunity for more divergent expressed representations (i.e., information 366 is elaborated beyond what an individual could do). Information divergence and the resulting 367 conceptual conflict is a necessary condition for collaborative learning to exhibit process 368 gain. If group members merely agree to representations (without sufficient divergence and 369 conflict) or ignore the representations of others, collaborative learning has no advantage 370 over individualistic learning. 371

Convergent group processing Learners cognitively act to resolve internal conceptual 372 conflict but also may intentionally attempt to resolve conceptual conflict among group 373 members by social processes (e.g., Smith et al. 1984). Collaborating group members work 374to resolve conceptual conflict among group members by proposing and identifying 375 representations thought to satisfy some or all group members. Ideally, students use social 376 processes that make information more meaningful to group members, such as clarification 377 and negotiation, to resolve conflict (Stahl 2000). Argumentation is also a social process that 378 can clarify information and persuade group members to a mutual representation (e.g., 379Andriessen et al. 2003). Such processing can result in convergence of expressed 380 information. 381

As a result of social processing to achieve group goals and resolve conceptual conflict, 382 group members may adopt similar representations as solutions to learning tasks— 383 knowledge converges. It is presumed that information expressed during interaction will 384 also converge as knowledge converges. During such processing, group members decrease 385 or narrow the information being considered as resolving the learning task. Information 386 convergence is the result of *identification* and *selection* processes in which information 387 obtained from resources (including members' experiences) is by argument suggested as 388relevant for resolving the learning task. The convergence of expressed information indicates 389 an increasing probability that group members are adopting similar representations. 390 Information convergence also explicitly identifies the resolution of the discussion task, 391thus externalizing and summarizing the effort of the group. The impetus for such 392convergence is the need to achieve group goals and a cooperative disposition (positive 393 394 interdependence). Convergence is made possible by the greater information processing resources and knowledge base of the group and instructional aids, such as scripting or 395396 modeling.

It is important to note that information convergence alone is insufficient to characterize 397 group learning. Individual learning can occur due to increased information divergence 398 whether or not expressed information (or group knowledge) converges. Rapid information 399 convergence without sufficient preceding divergence will not result in group learning 400 because group members have not experienced sufficient conflict to change their stored 401 representations. Group information may also converge on incorrect information (e.g., 402 misconceptions). 403

Phases of collaborative information processing

The Collaborative Information Processing (CIP) model posits that both timing and 405 sequencing of group information processing are important for collaborative learning. 406 Collaborative learning is an iterative process in which students repeatedly externalize 407 information they think relevant to the learning task, internalize information from others, and 408 re-externalize newly processed representations. The nature of the information expressed can 409 change over time. Collaborative learning interactions have phases in which information 410 diverges or converges. 411

Initially externalized information represents the current knowledge of each group 412 member. Characteristics of this initial information are determined by factors such as group 413 heterogeneity and the nature of the learning task. In the second phase, information diverges 414 (increases in diversity) due to individual processing. To support learning that targets the 415 achievement of specific learning objectives, a third phase is required in which expressed 416 information converges via social processing. 417

Effective collaborative information processing can therefore be characterized by three 418 phases. An *initial phase* of externalization of information that learners believe useful is 419followed by a *divergent phase* in which learners elaborate initial information, and then a 420convergent phase in which information is reduced to what is mutually accepted by the 421 422 group. The divergent phase is sufficient for individual learning, but the specific learning that occurs is difficult to predict and varies among individual group members. Facilitators 423or scripts can act to increase divergence, for example by using scripts that guide academic 424controversy (e. g., Smith et al. 1984). 425

Achievement of specific learning outcomes is enhanced if expressed information converges 426on the target outcome. Students in collaborative environments sometimes merely agree with 427428 initially proposed information to quickly complete the assignment or because of concurrence seeking (Smith et al. 1984). Such premature convergence of information does not result in 429knowledge convergence or learning. The CIP model suggests that convergence is beneficial 430for learning only when convergence results from specific group information processes (e.g., 431432 selection and argumentation) due to conceptual conflict that follows a sufficiently divergent phase. The third phase can be supported by instructor action or scripts that model or direct 433 convergence via, for example, argumentation (e.g., Andriessen et al. 2003). 434

Learning principles and methods derived from the CIP model

The CIP model explains and predicts multiple principles of collaborative learning. For 436 example, the model explains why peer-to-peer collaboration can be more effective than 437 student interaction with teachers or experts. Externalized representations from peers are 438 more likely to activate stored representations because peer representations are more alike in 439

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terms of terminology, context, and complexity. The similarity of expressed representations440is one basis for greater learning efficiency of collaborative learning as peer representations441are more meaningful than representations from experts.442

The CIP model predicts that heterogeneous groups will learn better than homogeneous 443 groups. Though the model indicates that peers are more likely to communicate information 444 effectively, CIP also indicates that students must be sufficiently heterogeneous in their 445 knowledge to increase the probability that expressed information will diverge and conflict. 446 Peer collaboration promotes learning by confronting learners with information that is 447 similar to, yet inconsistent with, their stored representations. Collaborative learning 448 environments offer greater potential for learning than individualistic learning environments 449because groups potentially offer greater divergence of information and therefore more 450451conceptual conflict. Heterogeneous groups have a greater potential for expressing divergent information and therefore have a greater probability of generating conceptual conflict in 452members. 453

Some evidence suggests that divergence of information is beneficial for group outcomes 454 such as group decision making (Hinsz et al. 1997; Schultz-Hardt et al. 2002). Generative 455statements in collaborative discussion are related to increased group conceptual conflict 456(Jorczak and Bart 2009), indicating that divergent processes are related to deeper processing 457for learning. The CIP model predicts that methods to increase expressed information 458divergence will promote learning in collaborative discussion. For example, open questions 459or discussion tasks that are controversial will result in better learning (e.g., Kirschner et al. 460 2008). Some methods used in collaborative learning, e.g., scripting (King 2007; O'Donnel 4611999), may underemphasize divergent processing and instead focus on socio-cognitive 462processes that are primarily convergent such as negotiation and joint knowledge 463construction. 464

The CIP model also challenges some popular collaborative learning research concepts 465 and principles. An information processing perspective indicates that knowledge, an internal 466 construction, cannot be shared. Knowledge can only exist in a brain, but information 467 representing that knowledge can exist outside the brain and can be shared. This view of 468 knowledge is contrary to theoretical and research perspectives that seek to examine 469knowledge sharing or "co-construction". Conceptions of group knowledge construction 470must be defined in terms of information convergence expressed by co-constructers who do 471 472not share meaning but rather construct similar meaning based on expressed information. Weinberger et al. (2007, p. 417), for example, distinguish "equivalent" (similar) knowledge 473from "shared" (identical) knowledge. The word share, however, implies that the shared 474knowledge is co-located and can be accessed by either student. The meaning of 475information, however, is not shared as students are likely to diverge in their answers as 476the scope of questioning increases. The concept of shared knowledge—as opposed to 477 shared information—confuses the theoretical conception of the collaborative learning 478 479process.

Studies of collaborative learning tend to focus on convergent rather than divergent 480481 processes. The CIP model questions, however, the idea that information convergence alone 482is beneficial for learning. Students in collaborative environments sometimes merely agree with initially proposed information to quickly complete the assignment. Such premature 483convergence of information does not indicate learning or even knowledge convergence. CIP 484 suggests that convergence is beneficial for learning only when convergence results from 485 specific group information processes (e.g., selection and argumentation) due to conceptual 486conflict among group members. It is the processing itself that results in better internal and 487 external representations within individuals, not the adoption of similar knowledge by group 488 members. Fischer and Mandl (2005) allow that studies of group decision-making show that converging cognitive processes do not necessarily result in similar outcomes or better individual learning. Fischer and Mandl (2005) found that most knowledge acquired during a highly convergent process was not shared (not externalized). This finding is consistent with the idea that convergent processes alone do not lead to targeted learning and that group members primarily learn different knowledge during collaborative learning due to divergent rather than convergent processing. 489 490 491 492 493 494

Hinsz et al. (1997) remark that some researchers claim that group members narrow their 496 497perspectives due to social interaction; other researchers claim that groups hold a more complex perspective. The CIP model suggests that divergent processes, indicated by 498divergent expressed information, are necessary and sufficient for collaborative learning. 499Information divergence, therefore, should be the primary goal of all collaborative learning 500interventions. Converging information can indicate achievement of some types of learning 501goals, but only after sufficient divergence. Techniques used with collaborative learning, 502such as scripting and shaping, must aim primarily to increase divergence. 503

Modeling, a key process for some non-IP theoretical perspectives of learning by social 504interaction (e.g., De Lisi and Goldbeck 1999; Hogan and Tudge 1999), explains learning 505via social interaction in which less knowledgeable group members gain knowledge from 506more knowledgeable members. The modeling process does not explain how students of 507equal ability can benefit from collaboration or how a student with greater knowledge can 508learn from collaboration with a less knowledgeable student (as demonstrated e.g., by 509Mugny et al. 1975). Modeling is consistent with a convergence of expressed information as 510students with lesser knowledge adopt the information or procedures expressed by group 511members with greater knowledge. Learning via divergent processes, however, does not 512require that knowledge be obtained from group members with more knowledge. More 513knowledgeable group members can also learn, as can members with similar knowledge 514levels. 515

A CIP perspective indicates that divergence/convergence of information externalized 516during collaborative learning is a key aspect of message content. Other aspects of message 517content may also be important; for example, Weinberger et al. (2007) describe transactivity 518as important in analyzing collaborative interaction for learning. Transactivity is how and 519how strongly group members refer to (i.e., process information from) externalizations 520provided by other group members (for consensus building, a convergent process). Such 521aspects of externalized information can productively be analyzed from an information 522processing perspective. Other factors such as *how* information diverges or converges, or the 523type of information expressed, may affect processing and learning. 524

Summary

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While the principles about the utility or necessity of social interaction for learning are 526527ubiquitous, explanatory theory is less so. Why is social interaction preferred or required for learning? Any theory purporting to explain why social interaction is effective for learning 528must align with established theories of individual memory and learning. An information 529processing view has been proven to be an extremely useful perspective that, when applied 530to social interaction and collaborative learning, results in specific testable principles that can 531532guide effective research and suggest practical ways to implement better collaborative leaning environments. Just as an information processing view can explain aspects of 533individual cognition and learning, an information processing perspective of social 534

interaction can offer more foundational and explanatory models of social interaction for 535 learning.

Groups are information processors with a very limited scope and function. The only 537 mutual memory of a group is the information the group externalizes. Social processing is 538 limited to what group members do to the externalized information—so group "cognition" is 539 very limited compared to individual processing done by humans or computers with 540 extensive knowledge stores. Information processed by a group, however, is very valuable as a stimulant and guide for individual cognitive processing and learning. 542

The CIP model of learning through social interaction emphasizes individual processes of 543internalization and externalization as the basis of group information processing. Viewing 544collaborative learning from an information processing perspective enables theorists to 545connect learning via social interaction with established models that explain individual 546learning. Individual processing can cause information to diverge, which increases 547conceptual conflict within and among group members resulting in improved learning. 548Social processing can cause converging information to reduce conflict among members and 549achieve group consensus, perhaps resulting in convergent knowledge. The CIP model 550presented here should be regarded as an initial and non-comprehensive effort to view 551collaborative learning as the result of individual and social information processing. Future 552directions would be to identify methods that increase information divergence in groups and 553also methods that cause information to converge to targeted learning outcomes after 554sufficient divergence is achieved. (Much research is already pursuing such methods 555although perhaps based on infirm theoretical grounds). Cognitive architectures that model 556individual cognition and learning can be expanded to model interaction and guide research 557about social processing of information. 558

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